

# AMERICAN DIGITAL SECURITY

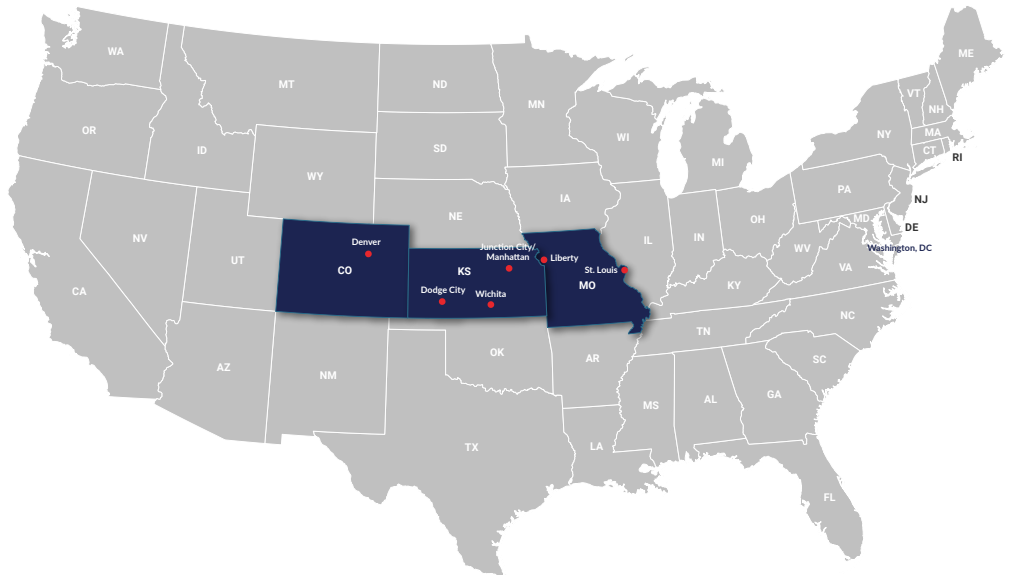


VIDEO SURVEILLANCE | ACCESS CONTROL | EMERGENCY NOTIFICATION | PANIC BUTTONS  
WEAPONS DETECTION | INTRUSION ALARMS | SYSTEM DESIGN | FIRE SERVICES

## Your Security Solutions Partner

American Digital Security (ADS) is a leading security systems company based throughout the Midwest, and adding offices through acquisition every year. We specialize in the planning, design, installation, service, and maintenance of your security needs. Our customers range from all types of educational facilities, commercial properties, and speciality facilities throughout the Midwest.

For the past 20 years, ADS has developed outstanding customer relationships through designing physical security solutions that unify access control, visitor management systems, audio/video intercoms, emergency notification systems, alarm systems, fire systems, and video surveillance systems.



### \$60 Million

Due to our relationships with key suppliers, we're able to secure HUGE cost savings on parts, which we pass on to our customers

### Over 600 Customers

Have relied on ADS for their security solutions in the last 20 years.

### Over 2,000 Locations

We are proud to announce that we have serviced over 2,000 locations since 2015.

# ABOUT US

American Digital Security's long list of big business clients agree:

ADS is a major player in the security industry. In business since 2002, ADS has grown from revenues of \$750,000 in its first year of operation to over \$21 million a year in 2021. ADS offers a state contract through The Interlocal Purchasing System (TIPS) for all 50 states.



We embrace a culture dedicated to our four core values: Family, Safety, Service, and Respect. Therefore, our business philosophy is built around trust, partnerships, and leveraging proven technologies that will provide you with the maximum value and reliability for years to come.

From award-winning video surveillance solutions to the latest intercom and access control systems, to advanced information management systems, we never lose sight that we are in the business of protecting people, not just property.



## End-To-End Professional Security Services

Our fully integrated approach will deliver the level of security and service that you require and deserve, no matter what your industry is.

### ON-SITE RISK ASSESSMENT

We offer a free on-site consultation by our certified security consultants to identify your specific needs and concerns.

### PLANNING & DESIGN

Our certified security consultants will develop the system architectural concept, determine an accurate estimate, and design a solution offering the highest level of security and efficiency—all while meeting your budget.

### QUALITY INSTALLATION

Our certified installation team will ensure a quality and unobtrusive installation, delivered on-time and on-budget without interruptions in your facilities.

### SUPPORT AND MAINTENANCE

We offer expert service, extended maintenance agreements, and around-the-clock on-call support to ensure your systems function properly.

# 20+

## Partners

We select only the highest quality products and partners to meet your needs.



# OUR SOLUTIONS

REST ASSURED, WE WILL HELP FIND THE  
BEST SOLUTION THAT FITS YOUR NEEDS



## Video Surveillance

Our latest and most advanced video management software is designed to revolutionize how operators interact with and gain situational awareness from their video security systems. Our easy-to-deploy video systems are highly scalable, efficient, and affordable—reducing the need for more cameras, saving you money.



## Access Control

Create safer, more secure spaces with complete access control with scalable cloud-based software and endless integration capabilities. It's as easy as unlocking doors from your smartphone. Built to scale for thousands of users across multiple locations, centralize security management with robust cloud-based software or on-site appliance, allowing seamless integrations.



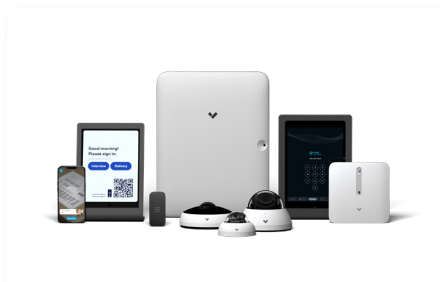
## Intrusion Alarms

Gain around-the-clock protection, remote access and central station monitoring with our custom-tailored, state-of-the-art burglar alarm systems. Simple and practical alarm systems are one of the most effective ways to protect your assets.



## Weapons Detection

We carry the top brands of concealed weapons detectors on the market to help proactively keep people and assets safe by using advanced sensors and artificial intelligence to detect a wide range of concealed weapons and threats.



## Cloud-Based Solutions

Fully integrated hardware and software solution that strengthens safety while simplifying ownership. No Network video recorder needed. Cameras, access control, intrusion alarms, environmental/vape sensors, guest check, and package management provide unparalleled visibility through a single pane of glass from one manufacturer.



## Panic Buttons

At the start of a critical incident, the time it takes to communicate with the first-responders who are closest to the scene can make all the difference in the world. ADS can install the industry leading Centegix Crisis Alert and/or WAVE Plus Critical Incident Notification systems.

# OUR TEAM

OUR TEAM OF INDUSTRY EXPERTS ARE HERE TO  
HELP PROTECT WHAT'S MOST VALUABLE TO YOU

“Starting with the account representative all the way down to the cleanup crews, everyone has been highly professional, courteous, respectful, and has provided outstanding customer service. The principals and staff in the buildings repeatedly comment on the high level of service ADS provides.”

**Olathe Unified School District 233**

“Commerce Bank chose American Digital Security (ADS) for our new network video management system after a competitive RFP process. ADS worked quickly to install new equipment within a few months. As with any major project like this, there were challenges along the way, but ADS was always responsive and professional as we worked toward finding solutions to these issues. We are now in the service and maintenance phase of our relationship, and ADS remains in regular communication and responsive to our needs. Their services are integral to the continued safety and security of our team and customers.”

**Todd George**  
Senior Manager  
Physical Security and Safety  
Commerce Bank



**Buddy Mason**  
Founder/Vice President  
Acquisitions

- Over 20 years of experience in security industry
- Founded American Digital Security in 2002
- Managed projects ranging from \$5,000–\$7 million
- Associates in Architecture: Phoenix Institute of Technology



**Chris Watson**  
Director

- Over 20 years of experience working with public institutions and project management
- CCNA Certified
- Managed projects ranging from \$30,000–\$25 million
- Business Leadership certification courses from Wichita State University
- MAYB Basketball coach 2008–2012



**Brandon Sobotka**  
Operations Manager

- Over 15 years of experience in security industry
- ACC, ACM, Signamax certified
- Managed projects ranging from \$5,000–\$7.7 million
- Bachelor's in Technical Management: DeVry University
- Associates in Applied Electronics Technology: Electronics Institute



**Tabitha Logan**  
Office & Accounting  
Manager

- Over 26 years of account experience
- 8 years with American Digital Security
- Managed over \$60 million of revenue in bookings and billings in the last five years
- Licensed Missouri Notary Public



**Jenny Howard**  
Service/Scheduling

- Over 22 years of experience as service coordinator
- 7 years of experience as a communication technician for fire, police, and ambulance at a local police department



**Austin Caldwell**  
Support Supervisor

- Over 3 years of experience in IT
- ACC, ACM, Axis Certified Professional
- Handled access control migrations consisting of 300+ doors





# OUR TEAM

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## Service, Support and Maintenance

We offer expert service, extended maintenance agreements, and around-the-clock on-call support to ensure your systems function properly. American Digital Security understands how important security systems are to our customers' day-to-day business success. Prompt attention to your service and maintenance requests can make the difference between a day well-spent and a day wasted.

## OUR FOUR CORE VALUES

### Family

Our foundational value, delivered through our commitment to caring about each person like they are a part of our family.

### Safety

Our cornerstone commitment, safety is pursued in every aspect of our work through ongoing extensive training and attention to detail.

### Service

Through transparency and integrity, we strive to provide service which exceeds expectations. In addition, we look to continually find ways to give our time, talent, and treasure in support of the communities in which we are located.

### Respect

Simply put, as a company, we strive to follow the Golden Rule and treat every person the way we wish to be treated.



**Ethan Marshall**  
Security System Engineer

- Over 10 years of experience in security industry
- Member of the ADS team for 5 years
- Bachelor of Science: The University of Kansas
- ACC, ACM certified



**Kurt Galley**  
Inside Sales

- Over twenty years experience in medical, technology, and construction industries
- Masters of Business Administration: Baker University



**Brian Miller**  
Sales Engineer

- Over 10 years of experience in security industry
- 12 years of IT experience
- Extensive experience in Networking, Wireless Networking, Active Directory, Linux, BSD, and Troubleshooting
- Taken over 1,400 cameras in a single job and upwards of 300 doors



**Jenell Quigley**  
Alarm Account Admin

- Over 6 years of experience in security industry
- Over 16 years of accounting experience
- Bachelor's in Criminal Justice: CMSU



**Jen Smead**  
Security Consultant

- Over 12 years of experience in security industry
- ACM, ACC certified
- Managed projects ranging from \$1,000–\$4 million
- Managed multiple takeovers and conversions



**Rob Behrens**  
Security Consultant

- Over 20 years of experience in security industry
- Managed multiple security system takeovers ranging from \$5,000–\$5.5 million
- ACM, ACC, OSHA 8 certified



# OUR TEAM

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“ I have worked with many other integrators and by far ADS has been the best I have dealt with to date. They have the best quality of work, and the most knowledgeable technicians in the field and in the office. They have fast response times and service, are easy to work with and are trustworthy. They also went the extra mile a couple times in some cable pulls as I couldn't make up my mind so they went ahead and pulled an extra line for future changes.”

**Audio Visual Supervisor**  
Kansas City Kansas Public Schools



**Chris Williams**  
Security Consultant

- Over 14 years of experience in security industry
- Associates in Business: Missouri Western State University
- Managed projects ranging from \$500–\$1.5 million
- Managed multiple takeovers and conversions



**Josh Peters**  
Security Consultant

- 5 years of project management experience.
- Managed projects up to \$300,000 in size
- Attended Wichita State University



**Derek Cox**  
Security Consultant

- ACC, ACM, DMP certified
- Bachelor's in Education: Missouri State University
- Coach youth soccer for three years
- Lee's Summit Mayor's Character Award Winner



**Jason Spellman**  
Security Consultant

- Over 10 years of sales experience
- Coaches youth baseball and basketball
- Bachelor's in Horticulture: Kansas State University



**Scott Omealy**  
Install Manager

- Has worked for ADS for over 10 years
- Over 20 years in the security industry.
- Certifications: Avigilon ACC/ACM, Salto, Software House, OSHA, Signamax
- Associates Degree in Electrical, Electronic, and Communications Engineering: Vatterott College



**Kameron Cox**  
Inside Sales Support

- Bachelor's degree in Communications with a minor in Economics: Missouri State University
- 5 years of marketing/sales experience
- Youth/collegiate soccer coaching for 2 years



**Chris Kemp**  
Project Manager

- 26 years of experience between luxury residential and commercial
- Managed multi-year, multi-phase projects up to \$3.5 million
- Ran a successful KC-based integration business for 13 years
- CEDIA Certified Designer, Certified Programmer for Multiple Automation Platforms, Fiber Certified



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**“Where high-tech meets high-touch. Service is what truly sets us apart from the competition. By combining a powerful combination of experience, intelligence and technological resources – “parts and smarts” as we call it – you’re never alone after installation. Our satisfied clients include a wide range of profiles and industries, from large to small organizations and both commercial and residential applications.**

#### **Superior service and maintenance**

We combine ongoing technical training for our staff with a 15-month standard warranty on systems, and a three-year, next business day on-site service on all computers. We also offer a 24/7 maintenance option, plus four service plans that allow you to maximize your investment by choosing the option that is right for you.

#### **We sell solutions, not brands**

We are not exclusively associated with any one brand. This empowers us to design and implement superior security and safety systems utilizing “best of the best” products and services, and provides you with the lowest life-cycle cost solution.

#### **Single point of contact**

We simplify the purchasing process by offering you one easily accessible source for all of your hardware, software, peripheral and service needs. We provide you with consistent support from a team that can design and implement security and safety solutions for your specific applications.

#### **Customized solutions**

Securix is able to supply most host-related hardware and software within one-week of acceptance. We also provide complete custom integration, asset tagging services, installation and deployment services.

**Securix, a division of American Digital Security, serves our St. Louis customers, as well as customers across the nation.**



**Kevin Hughes**  
Division Manager

- Over 40 years of experience in security industry
- Founded Securix in 2001
- Managed projects ranging from \$1,000–\$5 million
- Education: Northeast State Missouri University (Truman University)
- Projects include EDS, Ameritech, and Savvis Communications, University of Missouri St. Louis



**Mark Daab**  
Operations Manager

- Over 20 years of experience in security industry
- VP of Operations for Securix since 2001
- Managed projects ranging from \$1,000–\$5 million
- Education: Electrical Engineering Technology–ITT Technical Institute
- Projects include University of Missouri S&T Rolla, Metropolitan Square Building, and Centurylink



**Tom Land**  
Project Manager

- Over 20 years of experience in security industry
- Project Manager for Securix since 2014
- Managed projects ranging from \$1,000–\$2 million
- Education: Electrical Engineering Technology–ITT Technical Institute
- Projects include Enterprise Center, Ladue School District, and University of Missouri St. Louis



**Almin Draganovic**  
Service Manager/  
Project Manager

- 20 years of experience in security industry
- Service Manager/Project Manager
- Managed projects ranging from \$1,000 - \$2 million
- Electronics Engineering Degree from ITT Technical Institute
- Projects include Cape Girardeau School District, Mehlville School District, Fabick CAT, and Nisa Investment Advisors





# PROJECTS



We understand that no two businesses are the same. Healthcare, education, manufacturing, food service, retail, offices, and city security is just a fraction of the industries we work in.

No matter your product or service, ADS is fully equipped to service the specific challenges your industry faces. With our process, we will identify those specific challenges and develop a process and security system tailored to fit your exact needs.

## Kansas City Chiefs

After struggling with a competitor's poor service, the Chiefs sought a new security partner and ADS answered the call.

Over the last five years, ADS has developed a strong relationship with the Chiefs and now has over 300 cameras and 150 access control doors installed at Arrowhead Stadium and continues to provide them top-of-the-line security products and services.



## Sporting KC

In winter 2017, ADS rewired all access control doors at Children's Mercy Park over a two-and-a-half-month period before the season's first game. They had a proprietary access control system that was end-of-life and required replacement.

Since then, ADS has gone on to provide installation and service for all Sporting KC facilities which includes 300 cameras and 300 access control enabled doors across Children's Mercy Park, Pinnacle National Training Center, WyCo Fields, and Swope Park Training Center.



## Kansas City Public Schools

After winning a \$5.5 million bid to replace the video surveillance and access control systems of over 30 KCPS buildings, ADS has gone on to install over 2,000 cameras, 700 access control doors, and over 200 exterior alarm monitoring doors for KCPS and continues to foster a strong partnership with the school district and provides them with the latest security technology.





# PROJECTS



Division of The Kincaid Group

With over 2,000 customers across many industries, ADS is fully equipped to service your specific security needs with an expert insider knowledge of your industry.

## Kansas City Kansas Public Schools

In the fall of 2013, KCKPS came to ADS with a project to design and install 1200 cameras in less than six months. ADS met and provided the exact systems they needed in three small buildings. After reviewing our work in these first three buildings, KCKPS was very impressed and made ADS their primary contractor for their video surveillance and entry systems.

After completing the project on time, ADS has gone on to replace their outdated access control system and in 2016 KCKPS enlisted ADS as a partner in their bond work over a five-year span.



## Olathe Public Schools

Currently, ADS has installed over 1,200 cameras and 300 access control doors across 60 district buildings and has continued to work closely with OPS to design and install systems in several new buildings and looks forward to continuing to do so in the future.



## Kansas City Art Institute

Since 2016, ADS has worked with KCAI in upgrading and maintaining their systems. ADS worked closely together to design new systems that would fit in with their updated policies and procedures to provide additional safety to their students, staff and security personnel. They are an avid user of the analytics features on the Avigilon cameras – so they can keep a closer, more accurate, eye on their campus. The flexibility and ease of use they received from replacing the access control system has allowed them to keep up on the access they allow their students and staff to have.

ADS has consistently provided top-tier support and technologies to KCAI, totaling over 150 cameras and access control doors and truly enjoys building a solid partnership with KCAI.



# REFERENCES



With over 2,000 customers across many industries, ADS is fully equipped to service your specific security needs with an expert insider knowledge of your industry.

## K-12 Education

### Kansas City Missouri Public School District

2901 Troost Avenue  
Kansas City, MO 64110

Contact: Marcus Harris  
Phone: 816.564.1238  
Email: maharris@kcmsd.net

Time Worked: 2014 - Current  
**Project Dollar Value: \$7,927,220**

### Kansas City Kansas Public School District

625 Minnesota Avenue  
Kansas City KS 66101

Contact: Jason Coddling  
Phone: 913.568.3739  
Email: jason.coddling@kckps.org

Time Worked: 2013 - Current  
**Project Dollar Value: \$6,264,682**

### Olathe School District

14160 Black Bob Road  
Olathe, KS 66062

Contact: AJ Avery  
Phone: 913.780.7020  
Email: aavery@olatheschools.org

Time Worked: 2014 - Current  
**Project Dollar Value: \$3,576,057**

### North Kansas City School District

2000 NE 46th Street  
Kansas City, MO 64116

Contact: Rob McLees  
Phone: 816.977.8120  
Email: robert.m@nkcschools.org

Time Worked: 2009 - Current  
**Project Dollar Value: \$1,791,924**

### Lee's Summit School District

505 SE Transport Drive  
Lee's Summit MO 64081

Contact: Ryan Hall  
Phone: 816.986.2197  
Email: ryan.hall@lsr7.net

Time Worked: 2016 - Current  
**Project Dollar Value: \$1,489,097**

### Liberty Public Schools

8 Victory Lane  
Liberty, MO 64068

Contact: Curt Laven  
Phone: 816.522.0752  
Email: curt.laven@lps53.org

Time Worked: 2010 - Current  
**Project Dollar Value: \$1,571,921**

### Pleasant Hill School District

318 Cedar Street  
Pleasant Hill, MO 64080

Contact: Todd Staller  
Phone: 816.540.3161  
Email: tstaller@pleasanthillschools.com

Time Worked: 2017 - Current  
**Project Dollar Value: \$630,273**

### Cameron School District

602 S. Harris Street  
Cameron, MO 64429

Contact: Matt Robinson  
Phone: 816.632.2170  
Email: mattrobinson@cameronschool.org

Time Worked: 2012 - Current  
**Project Dollar Value: \$133,357**

### Bonner Springs School District

100 McDaniel Street  
Bonner Springs, KS 66012

Contact: Mark Wiseman  
Phone: 913.422.5600  
Email: wisemanm@usd204.net

Time Worked: 2012 - Current  
**Project Dollar Value: \$458,945**

### Grandview School District

13015 10th Street  
Grandview, MO 64030

Contact: Elonia Norwood  
Phone: 816.316.5171  
Email: elonia.norwood@grandviewc4.net

Time Worked: 2018 - Current  
**Project Dollar Value: \$274,602**

### Leavenworth School District

200 N. 4th Street  
Leavenworth, KS 66048

Contact: Matt Dedeker  
Phone: 913.684.1400  
Email: matt.dedeker@lvpioneers.org

Time Worked: 2018 - Current  
**Project Dollar Value: \$282,082**

### Blue Valley Schools

14950 Metcalf Avenue  
Overland Park, KS 66223

Contact: Mark Dziedzic  
Phone: 913.239.4122  
Email: madziedzic@bluevalleyk12.org

Time Worked: 2013 - Current  
**Project Dollar Value: \$2,176,178**

### Basehor-Linwood School District

2108 N. 155th Street  
Basehor, KS 66007

Contact: Fredy DeLeon  
Phone: 913.723.3400  
Email: fdeleon@usd458.org

Time Worked: 2014 - Current  
**Project Dollar Value: \$564,814**

### Warrensburg School District

201 S. Holden Street  
Warrensburg, MO 64093

Contact: Lyle Kreisel  
Phone: 660.747.7823  
Email: lkreisel@warrensburg6.org

Time Worked: 2011 - Current  
**Project Dollar Value: \$777,523**





# REFERENCES



Division of The Kincaid Group

With over 2,000 customers across many industries, ADS is fully equipped to service your specific security needs with an expert insider knowledge of your industry.

## Higher Education

### Kansas City Art Institute

4410 Warwick Boulevard  
Kansas City, MO 64111

Contact: Mike Raunig  
Phone: 913.609.2660  
Email: mraunig@kcai.edu

Time Worked: 2017 - Current  
**Project Dollar Value: \$655,050**

### Kansas City Kansas Community College

7250 State Avenue  
Kansas City, KS 66112

Contact: Jason Sievers  
Phone: 913.288.7248  
Email: sievers@kckss.edu

Time Worked: 2017 - Current  
**Project Dollar Value: \$414,924**

### Metropolitan Community College

3200 Broadway  
Kansas City, MO 64111

Contact: Londell Jamerson  
Phone: 816.604.1453  
Email: londell.jamerson@mccckc.edu

Time Worked: 2019 - Current  
**Project Dollar Value: \$56,787**

### Haskell Indian Nations University

155 E Indian Avenue  
Lawrence, KS 66046

Contact: Gary Goombi  
Phone: 785.749.8404  
Email: ggoombi@haskell.edu

Time Worked: 2011 - Current  
**Project Dollar Value: \$55,950**

### Butler Community College

901 S Haverhill Road  
El Dorado, KS 67042

Contact: Christina Byram  
Phone: 316.737.3873  
Email: cbyram@butlercc.edu

Time Worked: 2018 - Current  
**Project Dollar Value: \$1,573,820**

### Midwest Baptist

5001 N Oak Trafficway  
Kansas City, MO 64118

Contact: Allen Lindholt  
Phone: 816.414.3815  
Email: alindholt@mbts.edu

Time Worked: 2017 - Current  
**Project Dollar Value: \$88,352**

## Government

### City of Liberty

101 E. Kansas Street  
Liberty, MO 64068

Contact: Wade Thomas  
Phone: 816.439.4558  
Email: wthomas@libertymo.gov

Time Worked: 2016 - Current  
**Project Dollar Value: \$217,702**

### Boone County Government

801 E. Walnut  
Columbia, MO 65210

Contact: Aron Gish  
Phone: 573.886.4319  
Email: agish@boonecounty.org

Time Worked: 2015 - Current  
**Project Dollar Value: \$803,744**

### Clay County Government

234 W. Shrader Street Ste B  
Liberty, MO 64068

Contact: John Kindred  
Phone: 816.407.3340  
Email: jkindred@claycountymmo.gov

Time Worked: 2017 - Current  
**Project Dollar Value: \$777,564**

### Blue Valley Recreation Center

6545 W. 151st Street  
Overland Park, KS 66223

Contact: Rob Timmermans  
Phone: 913.685.6009  
Email: rtimmermans@bluevalleyrec.org

Time Worked: 2014 - Current  
**Project Dollar Value: \$350,604**

### City of Lee's Summit

220 SE Green Street  
Lee's Summit, MO 64063

Contact: James Brock  
Phone: 816.969.1737  
Email: james.brock@cityofls.net

Time Worked: 2019 - Current  
**Project Dollar Value: \$129,260**

## Finance

### Commerce Bank

8000 Forsyth Blvd  
St. Louis, MO 63105

Contact: John Christenson  
Phone: 314.746.7431  
Email: john.christenson@commercebank.com

Time Worked: 2020 - Current  
**Project Dollar Value: \$2,480,994**

### Meritrust Federal Credit Union

PO Box 2926  
Wichita, KS 67201

Contact: Bobby Seacat  
Phone: 316.712.3358  
Email: robert.seacat@meritrust.org

Time Worked: 2012 - 2016  
**Project Dollar Value: \$437,359**

### Credit Union of America

10700 Prairie Lakes Drive  
Eden Prairie, MN 55344

Contact: Jackie Heyen  
Phone: 316.219.5197  
Email: jackieh@cuofamerica.com

Time Worked: 2013 - Current  
**Project Dollar Value: \$355,248**

### Pony Express Bank

215 N 291 Highway  
Liberty, MO 64068

Contact: Tom Page  
Phone: 816.309.7943  
Email: tpage@ponyexpressbank.com

Time Worked: 2007 - Current  
**Project Dollar Value: \$30,000**



# REFERENCES



With over 2,000 customers across many industries, ADS is fully equipped to service your specific security needs with an expert insider knowledge of your industry.

## Retail

### Oak Park Mall

11149 W. 95th Street  
Overland Park, KS 66214

Contact: Bill McLellan  
Phone: 913.888.7597  
Email: william.mclellan@cblproperties.com

Time Worked: 2011 - Current  
**Project Dollar Value: \$456,674**

### Harp's Food Stores, Inc.

918 S Gutensohn Road  
Springdale, AR 72762

Contact: Gena Graves  
Phone: 479.751.7601  
Email: ggraves@harpfood.com

Time Worked: 2007 - Current  
**Project Dollar Value: \$530,832**

### Associated Wholesale Grocers

5000 Kansas Avenue  
Kansas City, KS 66106

Contact: Jerry Burke  
Phone: 913.288.1276  
Email: jburke@awginc.com

Time Worked: 2007 - Current  
**Project Dollar Value: \$1,460,857**

### Cargo Largo

13900 E 35th Street  
Independence, MO 64055

Contact: Matthew Aguirre  
Phone: 816.377.8706  
Email: maguirre@cargolargo.com

Time Worked: 2013 - Current  
**Project Dollar Value: \$46,024**

## Stadium

### Sporting KC

One Sporting Way  
Kansas City, KS 66111

Contact: Nic Vajen  
Phone: 913.957.0727  
Email: nic.vajen@sportingkc.com

Time Worked: 2018 - Current  
**Project Dollar Value: \$728,541**

### Kansas City Chiefs

One Arrowhead Drive  
Kansas City, MO 64129

Contact: Colby Harrison  
Phone: 816.920.4209  
Email: charrison@chiefs.nfl.com

Time Worked: 2014 - Current  
**Project Dollar Value: \$1,234,306**

## House of Worship

### St. James Church

309 S Stewart Road  
Liberty, MO 64068

Contact: Jim Newell  
Phone: 816.781.4343  
Email: jim.newell@stjames-liberty.org

Time Worked: 2016 - Current  
**Project Dollar Value: \$98,100**

### Abundant Life

414 SW Persels Rd  
Lee's Summit, MO 64081

Contact: Cory Weeda  
Phone: 816.607.5867  
Email: cory@abundantlifels.com

Time Worked: 2020 - Current  
**Project Dollar Value: \$66,245**

### Liberty United Methodist Church

1001 Sunset Avenue  
Liberty, MO 64068

Contact: Chris King  
Phone: 816.781.4554  
Email: chris.king@lumcmo.org

Time Worked: 2016 - Current  
**Project Dollar Value: \$33,595**

## Healthcare

### North Kansas City Hospital

2800 Clay Edwards Drive  
North Kansas City, MO 64116

Contact: Jay Thomason  
Phone: 816.691.2550  
Email: james.thomason@nkch.org

Time Worked: 2012 - Current  
**Project Dollar Value: \$788,668**

### St. Luke's Health Systems

4401 Wornall Road  
Kansas City, MO 64111

Contact: Jon Brady  
Phone: 816.932.3911  
Email: jbrady@saint-lukes.org

Time Worked: 2018 - Current  
**Project Dollar Value: \$402,953**

### Satanta District Hospital

401 Cheyenne  
Satanta, KS 67870

Contact: Brandon Winters  
Phone: 620.649.2761  
Email: bwinters@satantahospital.org

Time Worked: 2020 - Current  
**Project Dollar Value: \$725,889**





# REFERENCES



Division of The Kincaid Group

With over 2,000 customers across many industries, ADS is fully equipped to service your specific security needs with an expert insider knowledge of your industry.

## Other

### American Central Transport

8731 NE Parvin Road  
Kansas City, MO 64161

Contact: Matt Armstrong  
Phone: 816.781.9600  
Email: marmstrong@americancentral.com

Time Worked: 2015 - Current  
**Project Dollar Value: \$81,621**

### Visit KC

1321 Baltimore Avenue  
Kansas City, MO 64105

Contact: Carl Leonard  
Phone: 816.221.5242  
Email: cleonard@visitkc.com

Time Worked: 2015 - Current  
**Project Dollar Value: \$61,304**

### Onyx7

3823 N Cobbler Road  
Independence, MO 64058

Contact: Sammy Raiche  
Phone: 612.859.8565  
Email: sammyraiche@onyx7investments.com

Time Worked: 2020 - Current  
**Project Dollar Value: \$50,750**

### Tyson Foods

PO Box 2504  
Maryland Heights, MO 63043

Contact: Chris Windmeyer  
Phone: 877.778.9288  
Email: chris.windmeyer@tyson.com

Time Worked: 2011 - Current  
**Project Dollar Value: \$172,988**

### Sutherland Lumber Co.

2008 W Main Street  
Jenks, OK 74037

Contact: Tom Safley  
Phone: 918.296.4334  
Email: tom@webice.net

Time Worked: 2007 - Current  
**Project Dollar Value: \$664,078**

### Beck Oil

850 E Thompson Street  
Princeton, IL 61356

Contact: Dino Gualandri  
Phone: 815.875.6451  
Email: dino@beckoil.com

Time Worked: 2007 - Current  
**Project Dollar Value: \$359,127**

### Casino White Cloud

777 Jackpot Drive  
White Cloud, KS 66094

Contact: Troy Anderson  
Phone: 877.652.6115  
Email: troyanderson@iowatribecasino.com

Time Worked: 2008 - Current  
**Project Dollar Value: \$383,544**

### Velociti, Inc.

4780 NW 41st Street Suite 500  
Riverside, MO 64150

Contact: Tim Kats  
Phone: 913.233.7205  
Email: tkats@velociti.com

Time Worked: 2013 - Current  
**Project Dollar Value: \$331,786**

### Kieva

2012 Baltimore  
Kansas City, MO 64108

Contact: Stacey Schmitz  
Phone: 816.842.0405  
Email: stacey.schmitz@kieva.com

Time Worked: 2017 - Current  
**Project Dollar Value: \$232,618**

### TIFEC

11150 Overbrook Road  
Leawood, KS 66211

Contact: Corey Owen  
Phone: 913.693.8270  
Email: cor@tifec.com

Time Worked: 2014 - Current  
**Project Dollar Value: \$535,156**

### Optiv Security

6130 Sprint Parkway  
Shawnee Mission, KS 66211

Contact: Tate Jaeger  
Phone: 816.701.2032  
Email: tate.jaeger@optiv.com

Time Worked: 2009 - Current  
**Project Dollar Value: \$1,023,467**

### The Kincaid Group

23889 W 40th Street  
Shawnee, KS 66226

Contact: Ron Cox  
Phone: 913-92806448  
Email: ron.cox@thekincaidgroup.com

Time Worked: 2018 - Current  
**Project Dollar Value: \$910,561**

### Pour Boys

22208 N 69 Highway  
Excelsior Springs, MO 64024

Contact: Randy Allen  
Phone: 816.628.5159  
Email: randya@pourboyoil.com

Time Worked: 2007 - Current  
**Project Dollar Value: \$125,103**

### Terminal Consolidation

PO Box 12460  
Kansas City, MO 64116

Contact: Luther Hendrix  
Phone: 816.453.5101  
Email: james.brock@cityofks.net

Time Worked: 2007 - Current  
**Project Dollar Value: \$127,024**

### KC Sausage

8001 NW 106th Street  
Kansas City, MO 64153

Contact: Phil Gilliam  
Phone: 816.891.9600  
Email: kcap@kcsausageco.com

Time Worked: 2014 - Current  
**Project Dollar Value: \$113,244**



# DIRECTORY

SERVICE CALLS AND EMAILS WILL BE  
HANDLED WITHIN A 24-HOUR PERIOD  
FROM THE TIME THEY ARE RECEIVED



## LOCATIONS

### LIBERTY, MO

140 Westwoods Drive  
Liberty, MO 64068  
816.415.4237

[contact@americandigitalsecurity.com](mailto:contact@americandigitalsecurity.com)  
[americandigitalsecurity.com](http://americandigitalsecurity.com)

Monday - Friday  
8:00am - 5:00pm

### WICHITA, KS

6435 E. 34th Street N  
Suite 106  
Wichita, KS 67220  
316.867.1716

### JUNCTION CITY, KS

204 W. 10th Street  
Junction City, KS 66441  
785.762.2800

### DODGE CITY, KS

10572 US Hwy 50  
Dodge City, KS 67801  
620.690.5001

### ST. LOUIS, MO

859 Horan Drive  
Fenton, MO 63026  
636.305.1010

## VICE PRESIDENT & FOUNDER

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### Sandy Barney

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## INSTALLATION MANAGER

### Brandon Sobotka

816.518.2026  
[brandon.sobotka@americandigitalsecurity.com](mailto:brandon.sobotka@americandigitalsecurity.com)

## SUPPORT

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### Austin Caldwell

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[austin.caldwell@americandigitalsecurity.com](mailto:austin.caldwell@americandigitalsecurity.com)

### Ethan Marshall

816.415.4237  
[ethan.marshall@americandigitalsecurity.com](mailto:ethan.marshall@americandigitalsecurity.com)

## ALARMS

### Jenell Quigley

816.541.8289  
[jenell.quigley@americandigitalsecurity.com](mailto:jenell.quigley@americandigitalsecurity.com)

## St. Louis

## OPERATIONS

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### Thomas Land

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